

	No.	Objective / Measure	Data Provider	Formula	Weight	Rating System	Target	3rd Quarter		
							2018	Target	Actual	
Finance	SO2	Increase Revenue Sources to Achieve Sustainable Income								
	SM3	EBITDA (in million peso)	FSD and Operating units	EBITDA	5%	Actual / Target	83	21	74.29	
	SM4	Collection efficiency (current)		Total collections of current accounts / Total billings	5%	Actual / Target	94%	85%	92%	
	SM5	Collection efficiency (arrears)		Total collection of arrears / Net arrear receivables balance (2009-2017)	2%	Actual / Target	33%	8%	3%	
	SM6	Budget Utilization Ratio		Utilized (2018 GAA and PY carry- over) / (2018 GAA + PY carry- over)	5%	100% - 5% 81-99% - 4% 66-80% - 3% 51-65% - 2% 50% & below - 1%	100% of projected work accomplishment per contract b/	25%	10.76%	
			Subtotal:			17%				