

COMPONENT							2019		
	No.	Objective / Measure	Data Provider	Formula	Weight	Rating System	Target	2nd Quarter	
							2019	Target	Actual
Finance	SO2	Increase Revenue Sources to Achieve Sustainable Income							
	SM3	EBITDA (in million peso)	FSD and Operating units	EBITDA	5%	Actual / Target	85		134.43
	SM4	Collection efficiency (current)		Total collections of current accounts / Total billings	5%	Actual / Target	95%		88%
	SM5	Collection efficiency (arrears)		Total collection of arrears / Net arrear receivables balance (2009-2017)	2%	Actual / Target	35%		16%
	SM6	Budget Utilization Ratio		Utilized (2019 GAA and PY carry- over) / (2019 GAA + PY carry- over)	5%	100% - 5% 81-99% - 4% 66-80% - 3% 51-65% - 2% 50% & below - 1%	100% of projected work accomplishment per contract		13.29%
		Subtotal:				17%			